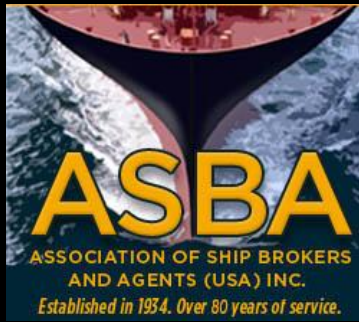


MARCH 2020 NEWSLETTER

Website link - for up-to-date
information and photos



Includes . . .

- **Message from the Director**
- **Annual General Meeting**
- **Calendar of Events**
- **Tanker Lunch with Guest Speaker**
- **Dry Cargo Lunch & Learn**
- **ASBA Education Certificates Awarded**

And more . . .

Message from the Director:

Dear Members,

These are indeed unprecedented times that have and will continue to present many challenges. First and of greatest importance, we hope this finds you and your employees and families safe and healthy! We, like many, are working from home and doing our best to stay abreast of the ever changing situations each day presents.

Over the past two weeks, we have interfaced with CBP and USCG in an attempt to secure specific federal guidance recognizing the ship's agent as "essential personnel" to allow them to facilitate international trade in light of the many state shelter-at-home orders. This initiative enjoyed the support of the National Association of Maritime Organizations as well as the Chamber of Shipping of America who included this topic in their letter to Vice President Pence.

Our President, Arthur Savage, and I scheduled high level visits in DC in February that included Rear Admiral Richard Timme (USCG) and Commissioner Carl Bentzel (FMC). While in town, we also visited Kathy Metcalf, President of the Chamber of Shipping of America and Edward Miyagishima, Department of Homeland Security.

Robert Dillon and Paul Hirtle, who have spear-headed the development of a charter party editor/trading platform (many thanks are extended for their vision and countless hours), are happy to report that the system is near completion and will begin Beta Testing in April. More to come!

Many changes have been made to our education and social event schedules starting this month. All live seminars have been cancelled as well as the Agency Seminar (online course) scheduled to begin this week. Some good news, our Home Study Course: Basic Principles of Chartering has undergone a total update is now available (thanks are extended to Marygrace Collins and those of you who provided assistance). This is an excellent introductory course in chartering/brokerage that is intended for entry level ship brokers, ship agents, operations staff or anyone interested in a career in shipping.

As you are most likely aware, the CMA Shipping Show dates have been changed. It is now scheduled to begin on June 29, the rescheduled date of our ASBA/Baltic reception at Dinosaur BBQ. Our Annual Golf Outing, Mount Kisco Country Club was scheduled for Monday, May 4th, given the extension of the quarantine period, we have rescheduled for Monday, June 8. That said, nothing can be set in stone, so stay tuned.

As of today, our Annual Cargo Conference is still scheduled to be hosted Sept. 30 - Oct. 2. Provided we are back to some normalcy by then, I think we will all be looking forward to attending a excellent conference promoting social gathering rather than social distancing at the Eden Roc in Miami.

Send us an email if we can be of any assistance. In the meantime, stay safe and healthy!

Warmest regards,
Jeanne

ANNUAL GENERAL MEETING Harvard Club, NYC

We had another excellent group assembled for this

year's Annual Meeting who enjoyed a fascinating presentation of the Moriusaq Greenland project by our guest speaker, Andrew Kreiger of Pangaea Logistics Solutions.

I am pleased to announce that the following members will serve on your Board of Directors:

President: Arthur Savage, A.R. Savage & Son
1st VP: Patrick Brennan, Poten & Partners
2nd VP: Ray Hornosky, North Harbour Shipping
Treasurer: David Chenowith, Host Agency
Ex Officio: Paul Hirtle, N.W. Johnsen

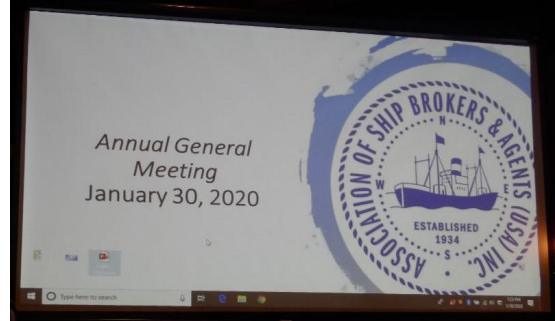
Directors:

Erich Bilung-Meyer, ACGI Shipping
James Black, Moran Shipping Agencies
Robert Dillon, John F. Dillon
Hans Laue, Gisholt Shipping
Jim Papp, Transmarine Navigation
Robert Pierot, Jacq. Pierot Jr. & Sons
Paul Schwack, Dietze & Associates
Milind Trilokekar, Triworld Shipping Services
Brian Vogdes, True North Chartering
Soren Wolmar, Quincannon Associates
Legal Counsel - Rich Reisert

[Link to more photos](#)



Incoming President, Arthur Savage with Paul Hirtle, now Ex Officio. Many thanks are extended to Paul for his two years of service as President - great job!



I want to extend my sincere thanks to the following officers and directors for their many years of service - it has been a pleasure working with you.

Treasurer:

Jason Kelly, Moran Shipping Agencies

Directors:

Bill Rocha, L&R Midland
George "Woody" Woodworth, Jersey Chartering



Lee Bilas, Jasmine Alvarado, Jessica DiGiulio, Jess DiLorenzo and Cate Moran

IN MEMORIAM

Sean Byrne

Louis Cammarata

Bob Giangoia

Basil "Buzz" Santini

TANKER LUNCH
February 13 - Houston, TX

Thanks are extended to our Guest Speakers, Jaime Cleveland, John Curtin and Jim Hoy who



provided insight on the Blue Water Scholarship, a charitable organization focused on providing students attending U.S. Maritime Colleges with a summer sea term or other opportunities that they might not enjoy without financial assistance. Recipients are selected based on need, merit and/or their demonstration of that "something" special.

We enjoyed record attendance thanks to the following member sponsors:

Dietze & Associates
Gulfstream Tanker Chartering
L&R Midland
MCA Associates
McQuilling Partners
MJLF & Associates
Odin Marine Group
Poten & Partners
Quincannon Associates
True North Chartering
Charles R. Weber Company

[Link to more photos](#)



DRY CARGO LUNCH & LEARN February 14 - Houston, TX

Special thanks are extended to Anil Gupta and Prasad Menon for their time and commitment to ensure the success of the 2nd Annual Dry Cargo & Ship Agent Lunch and Learn event. Our bar sponsor, Host Agency, certainly helped us make it an enjoyable as well as informative lunch!

Jack Grogan, of Veritas Petroleum Services delivered a timely presentation, *VLSFO - What We Need to Know*, that was very much appreciated by all in attendance.

[Link to more photos](#)



CALENDAR OF EVENTS

March 30 - Postponed to the fall

- [Topics in Ship's Agency - Online Course](#)

June 8 (previously scheduled for May 4)

- [ASBA Cup Golf Tournament - Mount Kisco Golf Country Club, Mt. Kisco, NY](#)

June 25

- ASBA's Womanship Sunset Cruise, Stamford, CT

June 29

- [ASBA BALTIC Reception - Dinosaur Bar-B-Que, Stamford, CT](#)

Sept. 30 - Oct. 2

- [ASBA Annual Cargo Conference - Eden Roc, Miami Beach, FL](#)



Leave your jacket and tie behind and join us in "nice casual" attire

ASBA & Baltic Reception
Monday, June 29, 2020
6:30 – 8:30 PM

Dinosaur Bar-B-Que
845 Canal Street, Stamford, CT
RSVP by Wednesday, June 24, 2020



*We welcome the attendance of up to (2) two employees
from each member company at no charge*



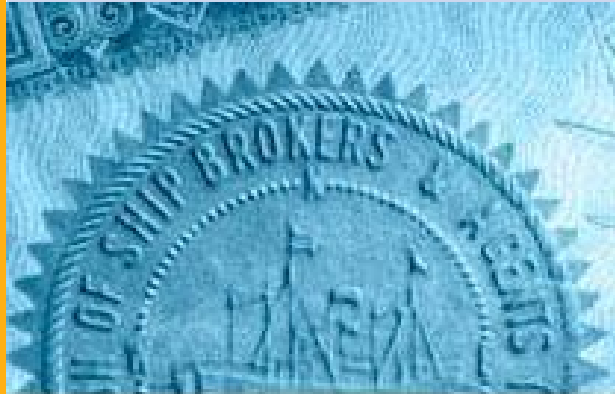
**2020 ASBA CUP
Golf Tournament**

Mount Kisco Country Club
10 Taylor Road, Mt. Kisco, NY

Monday, June 8th

Registration form – www.asba.org

CONGRATULATIONS STUDENTS!



Congratulations for achieving the ASBA DIPLOMA

Faja G. Farquharson
Lindsay Hrones
Waclaw T. Kuga
Oliver Nguyen

Commercial Trade Transactions

Erika Cueto
Marco Pineda Gallardo

Topics in Ship's Agency Online

Alyssa Adams
Jacob Arntson
Bret Bahr
Michael Baldwin
Alexander Brubaker
Benjamin Cherry
Daniel Claywell
Matthew Cruder
Dustin Daigle
William Davis
Scott Dozier
William Faulkner
Paul Gaffney
Steve Gaines

Shipbroking & Chartered Vessel Operations Online

Faja G. Farquharson
Sebastian Montero

Business of Shipping II Stamford, CT - Feb. 21-22, 2019

Aniah R. Brown
Brittany Coogan
Kaird Durocher
Katherine Strudthoff
Melody Tortorella

Business of Shipping I Stamford, CT - June 6-7, 2019

Harry C. Demiris III
Faja G. Farquharson
Michael Cori Juliano
Keinan James McCusker
Bertram C. Morah

Business of Shipping I Houston, TX - Oct. 21-22, 2019

Steve Gaines
Waclaw Tadeusz Kuza
Clark T. Maxwell
Rebecca Dori Piller
Marco Pineda Gallardo
Guy Sergi
Danielle Thompson
Travis Toon

Business of Shipping I Stamford, CT - Nov. 7-8, 2019

Susan M. Allan
Kevin Dolce

Jeffrey Guillot
Brian Hass
Lindsay Hrones
Travis Johnson
William McIntyre Jr.
Cody McMahan
Elizabeth Melancon
Jackson Moore
Robert Scott III
Harris Thomas
Christopher Voelker
Michael Wright

Kenny R. Letissier

Business of Shipping II
Stamford, CT - Dec. 5-6, 2019

Susan M. Allen
Eileen Molles