

2019 ASBA CARGO CONFERENCE DELEGATES

First Name	Last Name	Company Name	Title	Country
Marshall	Adams	Gulf Harbor Shipping LLC	Sales & Marketing Manager	USA
Aldo	Alfaro	Marítima Mercantil SAC	Commercial Director	Perú
Kai	Alsen	Alsen Bulk Chartering GmbH	Director	Germany
Jose	Alvarado	Agropecuaria el Surco, S.A.	Director	Costa Rica
Jorge	Alvargonzález	ERSHIP	Commercial Director	Spain
Luis	Angulo	Sol Marine Offshore Group	CEO	Colombia
Ramiro	Anzola	Navieros	Commercial Manager	Mexico
George	Arocha	Port Canaveral	Dir/Gen. Mgr. Cargo & Container Ops	USA
Carlos Alberto	Arocha Dugand	Comship Brokers S.A.S.	Coordinator of Operations	Colombia
Norman	Atkins	Marine Towing of Tampa	Director of Operations	USA
Christopher	Aversano	Q88 LLC	Design and Innovation Director	USA
Manuel	Ayuso	Navesco S.A.	Chartering Manager	Colombia
Andrea	Ballestas	NovaAlgoma Shortsea Carriers SA	Chartering	USA
Rafael	Baralt	Oceanslink USA	Shipbroker	USA
David	Barber	Beihl & Co.	VP East Coast Ops	USA
Rasmus	Barfred	Weco Bulk	Chartering Manager	USA
Alejandro	Barthold	Norton Lilly International	President & CEO	USA
Gabriel	Bec	Sucden Armateurs	Fleet Manager	France
Michael	Bergendorff	World Fuel Services	Senior Sales Executive	USA
Jeffrey	Berthelot	Nord-Sud Shipping, Inc.	President	USA
Pablo Cesar	Bettatis	Steinweg Brokers	Chartering Manager	Chile
Manish	Bhapkar	The Rice Company	Chartering Head	USA
Erich	Billung-Meyer	ACGI Shipping Inc.	President & COO	Canada
James	Black	Moran Shipping Agencies, Inc.	President/CEO	USA
Gavin	Black	Moran Shipping Agencies, Inc.	Vice President & General Counsel	USA
Eloy	Blanco Abbott	Gerdau Metaldom	Purchase & Import Manager	Dominican Republic
Rene	Bleckwehl	American Shipping & Chartering Corp.	Senior Vice President	USA
Oystein	Boe	Western Bulk - Seattle	President	USA
Andre	Boettger	H. Vogemann GbmH	Chartering Manager	USA
Turid	Borhaug	SecCo AS	Partner/Shipbroker	Norway
Thea	Borhaug Mathewson	SecCo AS	Shipbroker	Norway
Sumit	Bose	Fairway Freight Enterprise	President	USA
Matt	Boucree	Blue Water Shipping Company	President	USA
Joe	Brady	TradeWinds	Financial Reporter	USA
Ariel	Bravo	Ultramar Agencia Marítima	Commercial Manager	Chile
Roger	Bravo	Boanerges Agency Peru S.A.C.	CEO	Perú
Julio	Brenes	Agropecuaria El Sucro	Sub Director	Costa Rica
Patrick	Brennan	Poten & Partners, Inc.	Tanker Manager	USA
Flemming	Buhl	Norton Lilly International	Chief Commercial Officer	USA
Bill	Burns	Wilhelmsen Ship Service	North American Sales Manager	USA
Kevin	Byrne	Mid-Ship Group LLC	Shipbroker	USA
Javier Vicente	Cabrera Moncayo	SCS Aduanera	Commercial Director	Colombia
Anthony	Caggiano	Seabulk Towing	Senior Commercial Manager	USA
Roberto E.	Calero	Multiport E.U.	President	Colombia
Alejandra	Canales	Naviera Ultrana Ltd./Transmares Division	Senior General Mgr. Breakbulk Service	Chile
Jeanne	Cardona	ASBA	Executive Director	USA
Bryan	Cardona	Bulk Fleet Chartering, L.L.C.	Shipbroker	USA

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First Name	Last Name	Company Name	Title	Country
Enrique	Carrasco	Deacero	VP Transport	Mexico
Miguel	Carrera	Cosmos Agencia Maritima	Deputy Commercial Manager	Perú
Felipe	Carvalho	NovaAlgoma Shortsea Carriers SA	Chartering	USA
Peter	Cassidy	Peraco Chartering USA	Shipbroker	USA
Christian	Cavallero	Horizon Shipping	Chartering Manager	USA
Gionanni	Cavallo Ibañez	Ultracem - Cement	Director Supply Chain	Colombia
Ronald	Cellucci	Norvic Shipping International	Chartering Manager	USA
Jessie W.	Chambliss	General Steamship Corporation	Vice President Atlantic	USA
Juan Carlos	Charris	Monjasa	General Manager	USA
Carrie	Chen	Norden Shipping Canada	Senior Chartering Manager	Canada
David	Chenowith	Host Agency	Commercial Manager	USA
Salil	Chitre	Allianz Bulk USA	Director	USA
Chris	Clark	Port of Bellingham	Business Development Manager	USA
Steve	Clark	Host Agency	Commercial Manager	USA
Mark	Clemence	Houston Cement Company, LP	Operations Manager	USA
Domenic	Colella	General Steamship Corporation	Ship Agent	USA
Marygrace	Collins	ASBA	Conference Co-Chair	USA
Capt. Conti	Coluntino	Foss Maritime	Commercial Manager	USA
Michael	Connolly	Argus Media	Freight Reporter	USA
Jennifer	Cubas	Waterfront Maritime Services	Business Manager	USA
Erika	Cueto	Host Agency	Operations Manager	USA
Pablo	Cuevas	Deep Blue Ship Agency S.A.S.	Commercial VP	Colombia
Mario	Cuevas	Deep Blue Ship Agency S.A.S.	CEO	Colombia
Dongxing	Cui	Cosco Shipping Bulk (North America) Inc.	President	USA
Fred	Cushmore	Corsa Coal Group	VP - Head of International Sales	USA
Carlos	Damian	Dome Chartering & Trading	Commercial Vice President	USA
Krisinda Kimberly	Dass	Seaport Hub Agencies, Inc.	Business Development Coordinator	Trinidad
Charles	Davies	Ocean Connect Marine	Vice President Sales	USA
William	Davis	Host Agency	Head of Agency	USA
Rogelio	de Cárdenas	Navieros	Navieros USA Manager	Mexico
Agustin	De La Vega S.	Deacero	Latam Distribution Manager	Mexico
Paul	Debolt	Ports America	Stevedoring Manager	USA
Sven	Delija	Sogemm S.A.M.	Chartering	Monaco
Gerard	Desmond	Global Freight Consulting	Director	USA
Robert	Dillon	John F. Dillon & Co.	President	USA
AJ	DiLorenzo	d'Amico Shipping USA Ltd.	Chartering Manager	USA
Jorge	Dittrich Valenzuela	Naviera Chilena del Pacifico S.A.	Chartering Manager	Chile
Douglas	Donnellan	Oceanland Global	Shipbroker	USA
Anatoli	Doudnikov	American Shipping & Chartering Corp.	Vice President	USA
Dylan	Dowd	Lorentzen & Stemoco	Shipbroker	USA
Hrvoje	Dusper	Vinodol Colombia SAS	Manager	Colombia
Ian	Duthie	North of England P&I Club	Director Americas	USA
Jarosław	Dziedzic	Polish Steamship Company	Chartering Manager	Poland
Sam	Eckett	S&P Global Platts	Associate Editor, Freight Markets	USA
Evangelos	Efstathiou	Skysail Advisors Ltd.	CEO	USA
John	Egan	SMT Shipping	Chartering Manager	USA
Nelly	Elder	Intergulf Corporation	Business Development Manager	USA
Matias Edgardo	Elsener	Steinweg Brokers	Chartering Manager	Chile

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Andrés	Escobar	Navesco S.A.	Chartering Executive	Colombia
Samuel	Feliciano	Port Canaveral	Cargo Specialist	USA
Mark	Fenzel	Maritime Brokers & Consultants Inc.	Shipbroker	USA
Gonzalo	Fernandez	B&M Agencia Maritima S.A.	Commercial Director	Chile
Hugo	Figueiredo	Brazilship/Scanbrasil	Shipbroker	Brasil
Tim	Fitzpatrick	Norden Shipping USA	Head of Handysize North America	USA
Jeremy	Flores	Mid-Ship Group LLC	Director and VP Latin America	USA
Phil	Foglia	Poten & Partners, Inc.	Clean Products Manager	USA
Rasmus	Frandsen	Zeamarine	Chartering Manager	USA
Mariana	Gaitan Diaz	BRS Amazonas	Shipbroker	USA
André	Garcia	Aug. Bolten/Sea Stallion Pool	Director Chartering & Operations	Germany
Alejandro	Garcia Babun	SMT Shipping	Chartering Manager	USA
Stephen	George	USA Marine Enterprises	Operations Manager	USA
Casper	Gjelstrup	XO Shipping A/S	Senior Chartering Manager	Denmark
Rafael	Gomez	Veson Nautical	Sr. Commercial Manager, Americas	USA
Matt	Gros	Guardian Navigation	VP Commercial	USA
Anil	Gupta	LogiShip Services Inc.	President	USA
Christopher	Gutierrez	J. Lauritzen (USA) Inc.	Chartering Manager	USA
Ramon	Gutierrez	Sonar Charters	Shipbroker	Venezuela
Edmundo	Guzman	Transmeridian SAC	Deputy General Manager	Perú
Dennis	Hagenaars	Orient Shipping Rotterdam B.V.	Chartering	Netherlands
Cris	Hall	ASBA	Administrative Assistant	USA
Jeff	Hall	BIS Services, LLC	General Manager	USA
Vincent	Hallegouet	Cargill Ocean Transportation	Americas Operations Manager	USA
Nicolas	Haskell	Chartering & Freight Services, Inc. (CFS)	President	USA
Robert	Hawn	West Gulf Maritime Association	Director of Maritime Affairs	USA
Keith	Heard	Lennon Murphy & Phillips LLC	Attorney	USA
Robin	Heath	Diamond S Shipping, Inc.	Chartering Manager	USA
Mehdi	Hejazi	Host Agency	Regional Head of Agency	USA
Richard	Helm	Navico Chartering	Director	Canada
Robert	Hill	Institute of Chartered Shipbrokers	Head of Membership	UK
Paul	Hirtle	N.W. Johnsen & Co.	ASBA President	USA
Kelle	Horn	Pacific Rim Shipbrokers, Inc.	Vice President	USA
Ray	Hornosky	North Harbour Shipping, Inc.	President	USA
Brian	Houst	Cargill Ocean Transportation	Business Development Manager N.A.	USA
Carlos Mario	Iglesias	ILG Logistics	Commercial Manager	Colombia
Jose Ricardo	Iraheta Vega	Almacenadora del Pacifico	General Manager	El Salvador
Paul	Jacko	Perdue Agribusiness	Trade Execution Manager	USA
Karsten	Jacobi	Trammo, Inc.	VP Chartering	USA
Even P.	Johansen	EPJ Consulting Corp.	President	USA
Christian	Johnson	AAL Shipping, USA	Chartering Manager	USA
Charles	Johnston	Olam South Africa (pty) Limited	Vice President Shipping & Freight	South Africa
Trevor	Jones	Pacific Basin Shipping (USA) Ltd.	Chartering Manager	USA
Gudiker	Jugo	Orinoco Surveying Group SL	General Manager	Spain
Fernando	Kamisato	Transmeridian SAC	CEO	Perú
Orcun	Kanier	Bulk Fleet Chartering, L.L.C.	Shipbroker	USA
Cale	Karrick	Transmarine Navigation Corporation	District Manager	USA
John	Kartsonas	Breakwave Advisors LLC	Founder & Managing Partner	USA

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First Name	Last Name	Company Name	Title	Country
Nick	Katsoulis	Southern Star Shipping	Sr. Chartering Manager	USA
Philip	Katz	Crescent Towing	Vice President	USA
Oliver	Keane	Waterfront Chartering Int'l LTD	Director, Chartering	Canada
Brett	Keil	Maritime Executive	Sr. Vice President	USA
Tanja	Kelso	Gisholt Shipping, Inc.	Chartering	USA
Jason	Klopper	Navig8 Americas	Managing Director	USA
Hans	Knickrehm	American Shipping & Chartering Corp.	President & CEO	USA
Pavao	Kopic	AAL Shipping, USA	Chartering Partner	USA
Stavros	Koulouris	Affinity Dry Bulk Ltd	Chartering Manager	Chile
Cindy	Kreider Blackburn	Southport Agencies, Inc.	Chief Administration Officer	USA
Arturs	Krumins	Western Bulk - Seattle	Chartering	USA
Albert	Kubiś	Polsteam USA Inc.	Shipbroker	USA
Mark A.	Kuehl	DS Norden, Chile	Head of Dry Cargo - Chile	Chile
Ignacio	Labarthe	Veson Nautical	Regional Account Manager	USA
Javier	Labarthe	Servicios Maritimos y Logisticos Pisco SAC	General Manager	Peru
Roberto Mario	Lascano Manco	Palermo Sociedad Portuaria SA	Commercial Executive	Colombia
Hans	Laue	Gisholt Shipping, Inc.	President	USA
Gabriel	Letona	AdvanSea	President	Panama
Alan James	Levy	Seabulk Towing	Associate	USA
Mark	Lincoln	Santana Maritime Services Inc.	Chartering Manager	USA
Cesar	Llanos	Calls Shipping Inc.	Managing Director	Perú
Santiago	Lloreda	COLFLETAR	Commercial Director	Colombia
James	Losee	Glander International Bunkering	Bunker Trader	USA
María	Luna	LBH Colombia S.A.S.	Commercial Coordinator	Colombia
John	Madden	Grindrod Shipping	Director	Great Britain
Kasper	Madsen	Monjasa	Bunker Trader	USA
Tim	Mahr	Transportation Data, Inc.	Vice President	USA
Mary	Mann	L&R Midland, Inc.	Vice President	USA
Jake	Marcello	Peninsula Petroleum Inc.	Trader	USA
Nelson	Mardones Aranguiz	Inversiones Maritimas CPT Perú S.A.C.	Gerente Commercial	Perú
Felipe	Massa	Brazilship/Scanbrasil	Shipbroker	Brasil
Andres	Mata	Sonar Charters	Shipbroker	Venezuela
Thomas	Matellini	AXS Marine	Sales Director	UK
Paul	Mazzarulli	The Baltic Exchange Limited	Manager, Americas	USA
James	McNamara	National Cargo Bureau	Consultant, Past President	USA
Matthew	McPhail	Fednav Marine Terminals	Vice President - Sale & Marketing	Canada
Justin	McShane	Steel Traders Shipping	Shipbroker	USA
Roberto	Meillon	Navieros	General Manager	Mexico
Alvaro Jose	Mejia	PHARO	Managing Director	Colombia
Alexandra	Mendoza	Multi-Foods/Flour International	Freight Coordinator	Panama
Amy	Miller	Port of Pensacola	Port Director	USA
Bartosz	Misztal	Polish Steamship Company	Operations Manager	Poland
Stella	Mlynekova	Monjasa	Regional Credit Manager	USA
Igor	Monnerat	Lighthouse Chartering Ltda.	Chartering Broker	Chile
Jennifer	Montgomery	Pacific Rim Shipbrokers	President	USA
Alberto	Morante	Bertling Logistics Inc.	Chartering Director Americas	USA
Matias	Morante	Bertling Logistics Inc.	Chartering Executive Americas	USA
Kyle	Mullane	RYCO Jamaica Ltd.	Director of Operations	USA

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Kyle	Munson	General Steamship Corporation	VP Marketing	USA
Martha Lucia	Murgueitio Polo	SCS Aduanera	Chief Commercial Officer	Colombia
Dalton	Nicely	Steel Traders Shipping	Shipbroker	USA
Ivan	Nikolic	Transmarine Navigation Corporation	Director Business Development	USA
Gerardo	Noguerol	Marítima Mercantil SAC	General Manager	Perú
Jaime Alberto	Ochoa Munoz	CI International Fuels	CEO	Colombia
Susanne	Ogle	Moran Towing Corporation	Transportation Administrator	USA
Mike	Ogle	Norton Lilly International	Director Tanker Operations	USA
Jorge	Olazabal	Tramarsa Flota	Commercial Manager	Perú
Deen	Olowolayemo	USDA/AMS/TM/Transportation Services Division	Economist	USA
Andreas Kastrup	Olsen	DS-Norden, Denmark	Senior Chartering Manager	Denmark
Antonio	Orejuela	USA Marine Enterprises	General Manager/President	USA
Ximena	Orostegui Villa	APS Brokers	Shipbroker	Colombia
Jorge	Ortiz	Mid-Ship Group LLC	Shipbroker	USA
Bill	Osmer	McAllister Towing	VP Business Development	USA
Kevin	O'Sullivan	maruFreight, Inc.	Senior Chartering Manager	USA
Masahiro	Oura	NS United Shipping (U.S.A.) Inc.	Chartering Manager	USA
Jorge	Paez	Seaport Hub Agencies, Inc.	Operations Manager	USA
Jim	Papp	Transmarine Navigation Corporation	President and CEO	USA
Malgorzata	Pawlikowska	Chipolbrok America, Inc.	Chartering Manager	USA
Jay	Peirano	Valls Ship Agencies	Vice President	USA
Mara	Perdomo	Marita Freight & Trade	Broker Managing Director	USA
Fabio	Perez	Merco Grupo Logistico	Commercial Vice President	Colombia
Hosana	Perrone	Inchcape Shipping Services	Commercial Sales Manager	USA
Holger	Peters	MATRA HONDURAS SA.	President	Honduras
Gage	Picariello	USA Marine Enterprises	Office Manager	USA
Bob	Pierot	Jacq. Pierot Jr. & Sons, Inc.	CEO	USA
Alexei	Pinedo Gereta	APS Brokers	CEO	Perú
Alain	Pinto	Campbell Bulk	Chartering Manager	Bahamas
Estenio	Pinzas Vidmar	Inversiones Maritimas CPT Perú S.A.C.	Gerente General	Perú
Jeff	Punzalan	Colley West Shipping Ltd.	Operations Manager	Canada
Herberth	Quezada	CMC Ship Agents	General Manager	Nicaragua
Andrew	Quinn	BBT Tradeships LLC	Shipbroker	USA
Juan	Rasse	Agencia Selinger, C.A.	Operational Vice President	Venezuela
Michael	Reardon	Phillips 66	Mgr. Global Strategy & Freight Trading	USA
Art	Regan	Apollo Investment Consulting LLC	Operating Partner	USA
Jean-Paul	Richard	E.N. Bisso & Son, Inc.	Sales Manager	USA
Svetlana	Rjedkin	KPI Bridge Oil	Bunker & Lubricants Broker/Trader	USA
Tom	Roberts	Compass Maritime Services, LLC	Partner	USA
Bill	Rocha	L&R Midland, Inc.	President	USA
Arturo	Rodriguez	Deacero	Manager	Mexico
Ricardo	Román	Palermo Sociedad Portuaria S.A.	Gerente General	Colombia
Sandra	Rosales	Transmares Group USA Inc.	Branch Manager	USA
Brian	Rudolph	Fortuna Seaside (USA) Inc.	President	USA
Christopher	Salmonese	Poten & Partners, Inc.	Ship Broker	USA
Joseph	Sanchez	American Maritime Services	Business Development Manager	USA
Arthur	Savage	A.R Savage & Son, LLC	President	USA
Kenneth	Schiels	International Maritime Services, Inc.	President	USA

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Jay	Schulz	GAC Shipping USA, Inc.	General Manager	USA
Jason	Schwab	Blue Water Shipping Company	Manager	USA
Juan Antonio	Secada	Petrolera Transoceanica S.A.	Commercial Manager	Perú
Juan	Secada	Cosmos Agencia Maritima	Commercial Manager	Perú
Mario	Seminario	TRAMARSA	Operations Manager	Perú
Evan	Shapiro	Gisholt Shipping, Inc.	Chartering Manager	USA
Joshua	Shapiro	Liberty Maritime Corporation	Chief Operating Officer	USA
Kurt	Shields	Fednav International Ltd.	Senior Chartering Broker	Canada
Alexander	Sillehoved	XO Shipping A/S	Managing Partner	Denmark
Ralph	Silverman	Baydelta Maritime	Commercial Director	USA
Felipe	Simian	Naviera Chilena del Pacifico S.A.	Managing Director	Chile
Phillip	Sissener	AXSMarine	Director of Sales North America	USA
Rolando	Solis	Multi-Foods/Flour International	Chartering Manager	Panama
Soren	Sorensen	Peraco Chartering USA	Managing Director	USA
Andre	Spernega	Agriculture and Energy Carriers	Chartering Manager - North America	Bahamas
Evan	Sproviero	GMS (USA)	Trader/Head of Projects	USA
Arlie	Sterling	Marsoft Inc.	President	USA
Bill	Stewart	Stewart Alexander & Co. Virginia	Owner	USA
George	Stratikis	Gulf Ship Services	Owner	USA
Dillon	Swacker	John F. Dillon & Co.	Shipbroker	USA
Ronald	Taylor	Serpac Agencias	General Manager	Peru
Jesper	Thode Eriksen	Affinity Dry Bulk Ltd.	Chartering	Chile
Philip	Torkler	Fednav International Ltd.	Assistant Chartering Manager	Canada
Edward	Torre	Mid-Ship Group LLC	Shipbroker	USA
Robert	Toups	General Steamship Corporation	Vice President Operations US Gulf	USA
Michael	Toyberman	Traxys Cometals USA LLC	Vice President	USA
Jack	Treacy	Sea Chartering Services	Shipbroker	USA
Milind	Trilokekar	Triworld Shipping Services, Inc.	President	USA
Rick	Trochez	Oceanland Global	Shipbroker	USA
Jaime	Troncoso	NovaAlgoma Shortsea Carriers SA	Area Manager	Switzerland
Kevin	Turner	Thorco Projects Americas Inc.	Chartering Manager	USA
Marcel	van Eijsden	Onego Shipping & Chartering B.V.	CEO	Netherlands
Samuel	Velez	CMC Ship Agents	Regional Operations Manager	Nicaragua
Diana	Villarreal	COLTUGS	Commercial Manager	Colombia
John	Vitale	Amspec Services	Special Projects/Maketing Manager	USA
Brian	Vogdes	True North Chartering	Shipbroker	USA
Imran	Vohra	Diabos Global Fze	Director	Dubai
Katya	Von Appen	Lot Ocean Transport, Inc.	Charterer	USA
Juan Pablo	von Müller	Antares Servicios Maritimos	Chief Operations Officer	Argentina
Federico	von Müller	Antares Servicios Maritimos	Chief Financial Officer	Argentina
Rhoda	Voth	Saga Welco	General Manager, North America	USA
Justin	Walker	International Materials, Inc.	Chartering	USA
Jose Manuel	Walker Rodriguez	Naviera Ultrana	Chartering Manager	Chile
Cesar	Welbers	Steel Traders Shipping	Shipbroker	USA
Timothy H.	Wellman	Norvic Shipping USA Inc.	Senior Operations Manager	USA
Kevin	Whalen	Eagle Shipping International	Sr. Chartering Manager	USA
George	Whittow	Shipamax	Business Development	UK
Daniel	Williams	International Materials, Inc.	Chartering	USA

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Daniel	Young	GAC Shipping USA, Inc.	Group Marketing Manager	USA
Chris	Young	Dietze & Associates, LLC	Tanker Broker	USA
Johnny	Yousef	BSM Shipbrokers	Senior Chartering Manager	Mexico
Jenny	Zamora	LBH Colombia S.A.S.	Commercial Coordinator	Colombia
Tiffany	Zhao	KPI Bridge Oil	Bunker Trader	USA
Andrew	Zikopoulos	SMT Shipping	Chartering	USA